

## Agenda

Project Background
Demographics
Economics
Housing
Gaps and Barriers
Questions



## Project Background



#### Purpose

To analyze the housing market in Sumter and recommend ways to overcome identified gaps and barriers.

- Identify housing supply/demand balance
- Identify gaps and barriers
- Recommend policy and implementation actions steps to address identified gaps and barriers

#### **Process**

#### Data Analysis

- Current Status
- Projected Change

#### Stakeholders Interviews

- Multiple Viewpoints
- Qualitative Data

#### **Engagement with Public**

- Information Sharing
- Feedback

#### Strategy Development

 Goals and Recommendations



### **Analysis**

- 1 Existing Conditions
  - Demographic Profiles
  - Employment
  - Incomes
  - Key Industry Sectors
- 2 Household Composition
  - Households sizes
  - Growth & Change
- 3 Housing Market Assessment
  - Owner-Occupied Housing
  - Renter-Occupied Housing

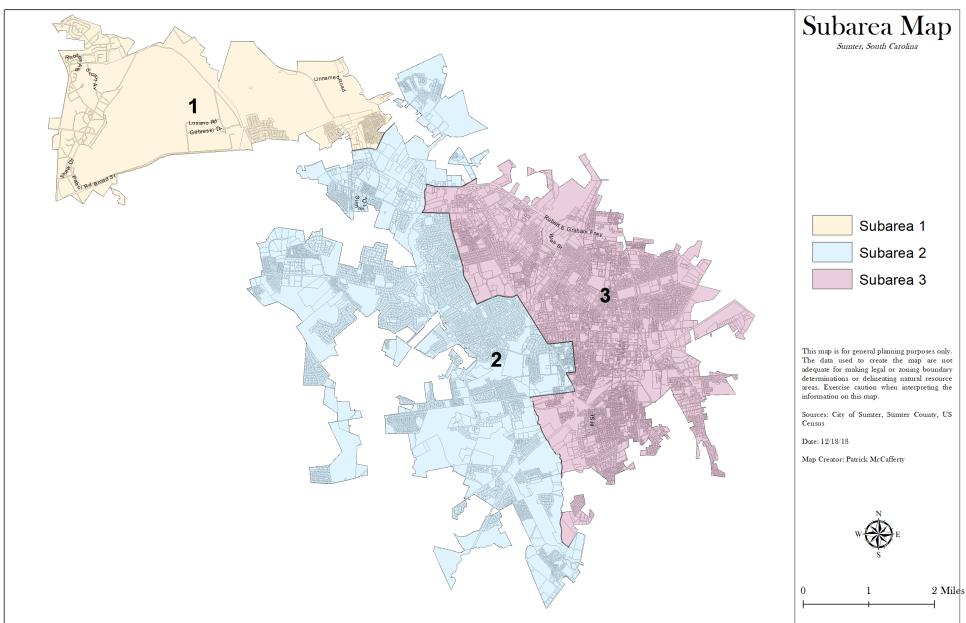
- 4 Housing Demand Trends
  - Population
  - Households
- 5 Housing Supply Factors
  - New construction and absorption
  - Home sales information
  - Affordability analysis
- 6 Gaps and Barriers
- 7 Strategies



## Study Areas

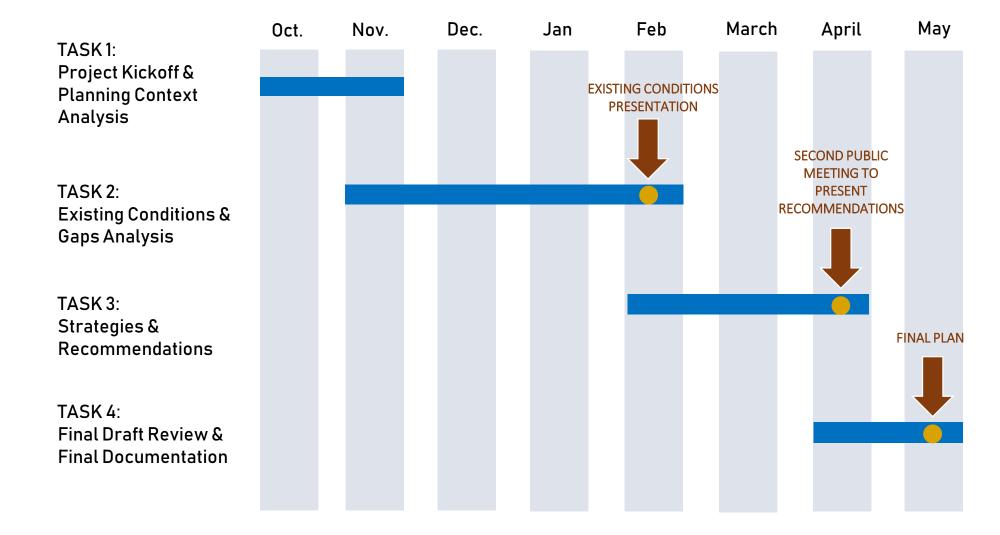
1. City-Wide Analysis

2. Subareas





## **Project Calendar**

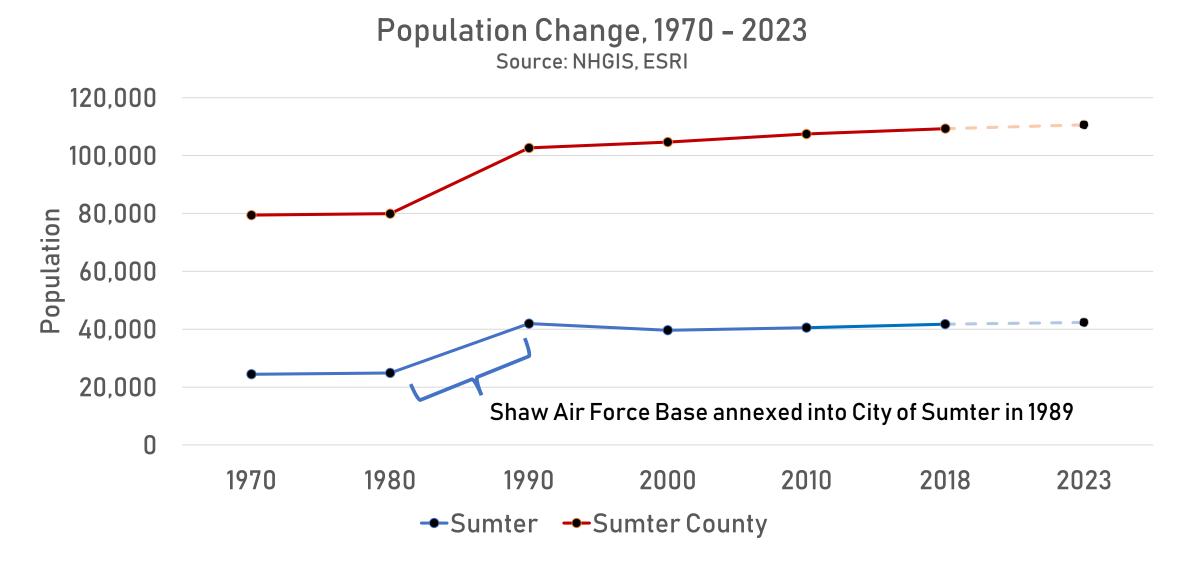




# Demographic Trends

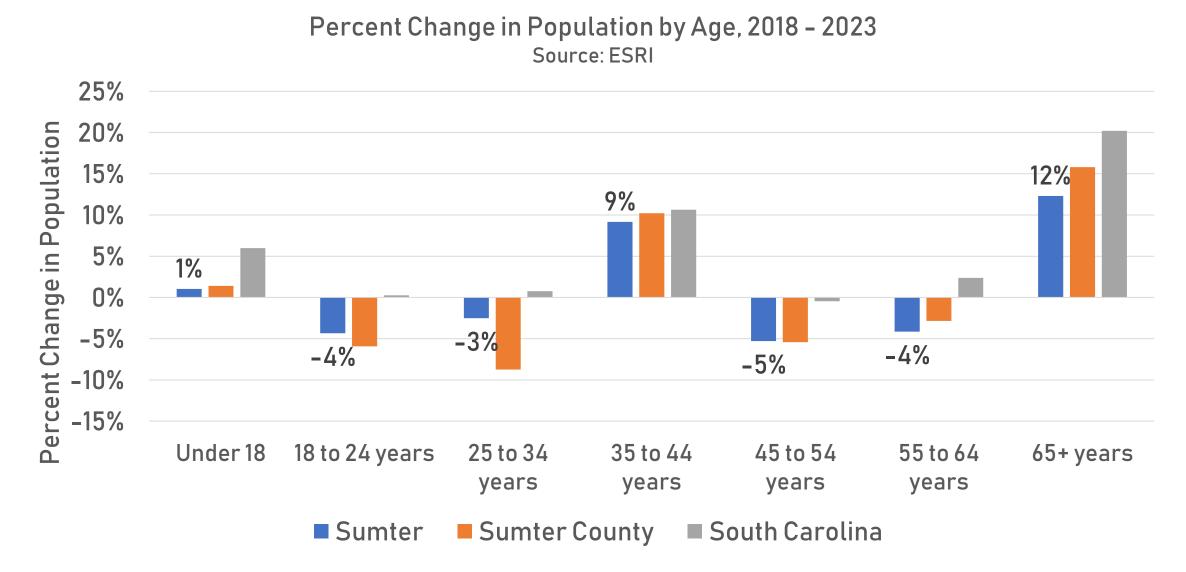


#### Change in Total Population



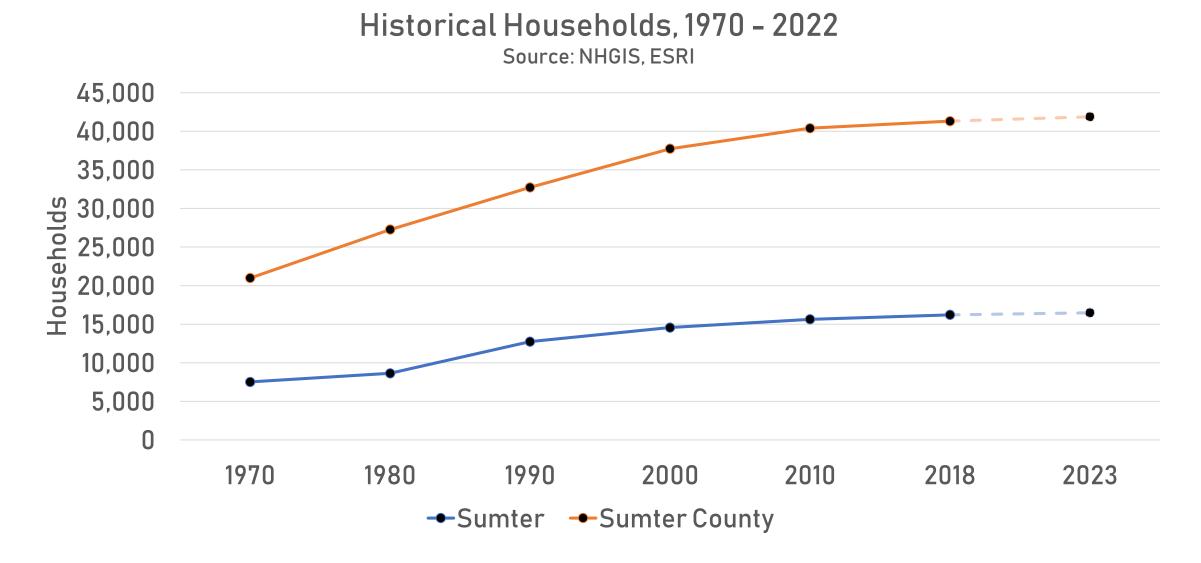


#### Projected Change in Age Groups



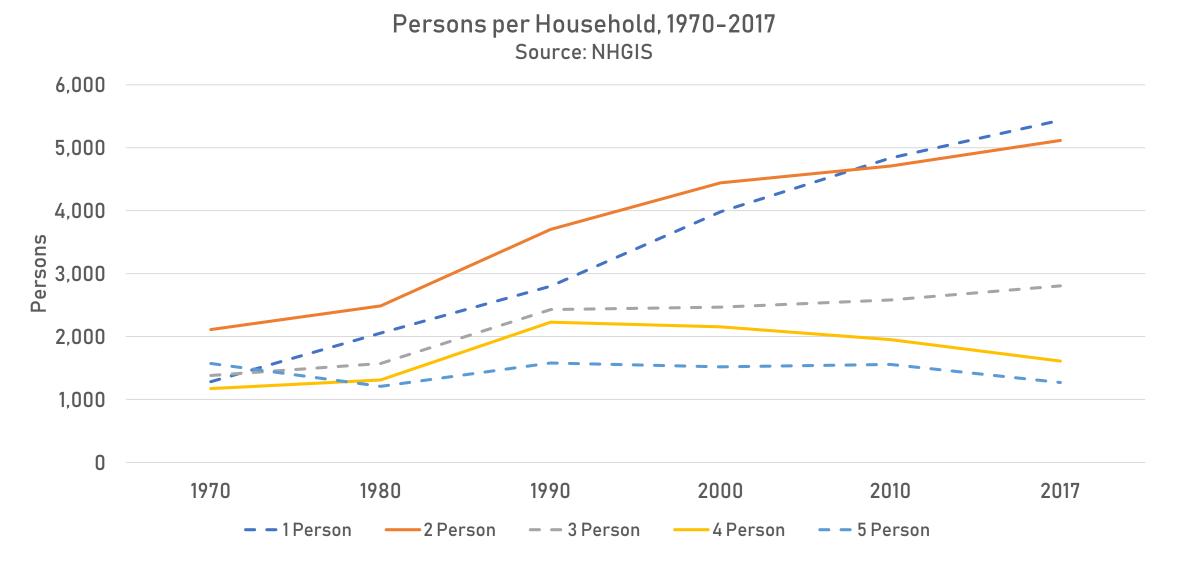


### Change in Households





### Change in Household Composition





## **Economic Trends**



#### **Sumter County Economic Summary**

### SUMTER COUNTY OVERALL EMPLOYMENT

**44,300 TOTAL JOBS** 

**6% JOB GROWTH SINCE 2011** 

**AVERAGE EARNINGS OF \$50,000** 





## LARGEST COUNTY EMPLOYMENT SECTORS

**GOVERNMENT - 11,900** 

MANUFACTURING - 6,700

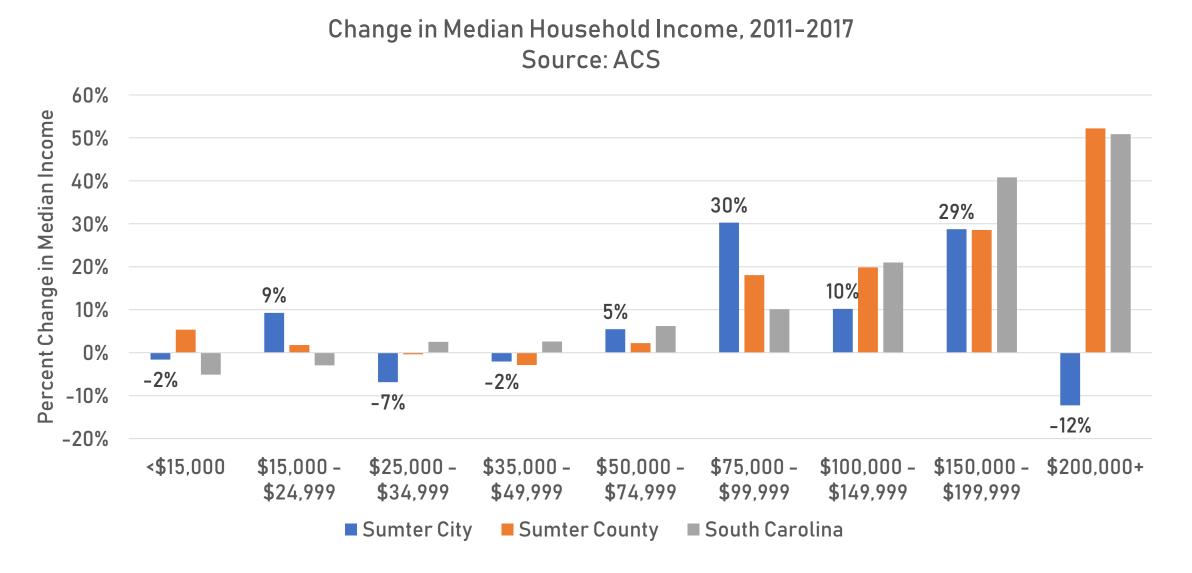
HEALTHCARE - 6,000

RETAIL TRADE - 4,450

ACCOMMODATIONS & FOOD - 3,570



#### Median Income



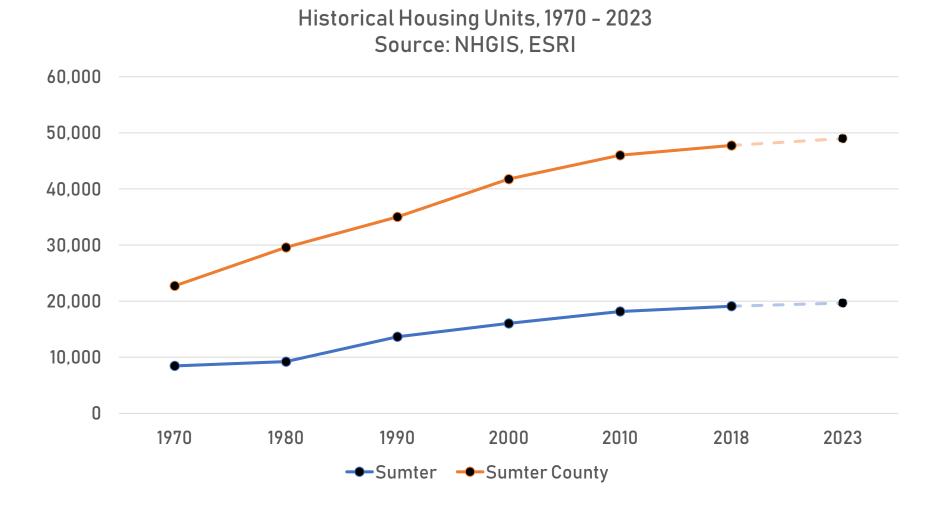


# Housing Trends



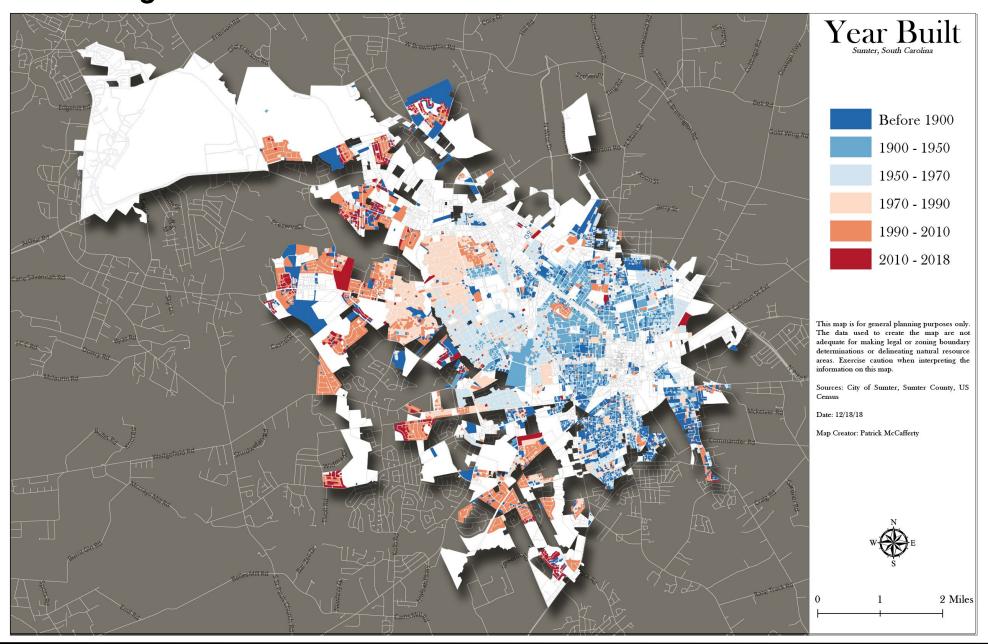
## Change in Housing Units

Between 1970 and 2000, there were just over 8,100 housing units added.



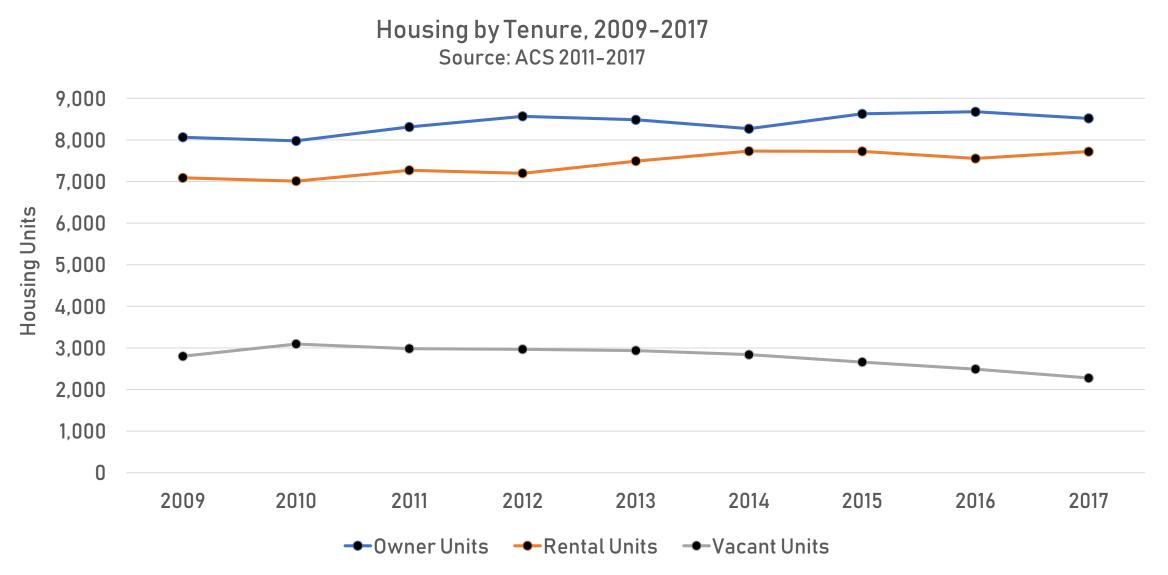


#### **Growth of Housing**





## **Housing Tenure**

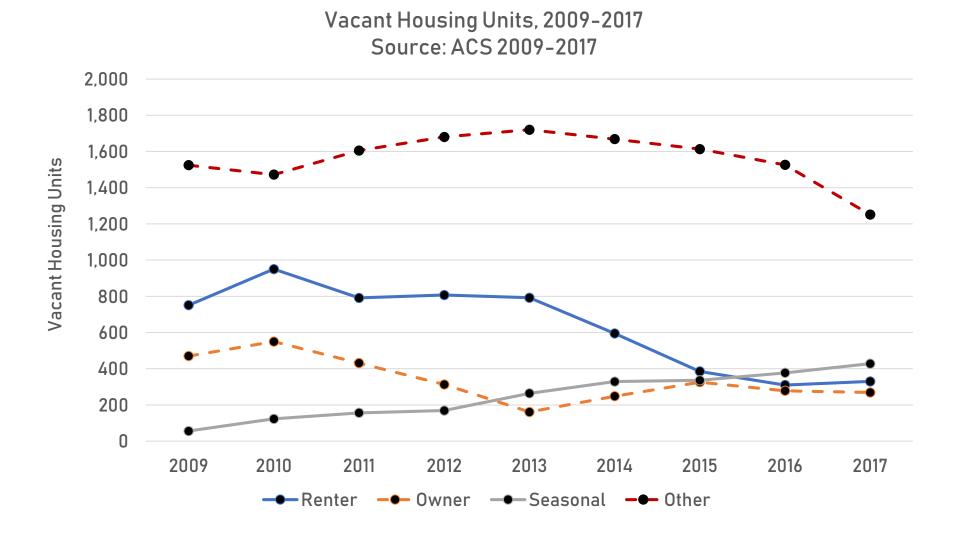




### **Existing Vacant Units**

Overall vacancy has declined since 2013, but it is still high.

City-wide vacancy was 14% in 2017. That means 1 in 7 housing units are vacant.



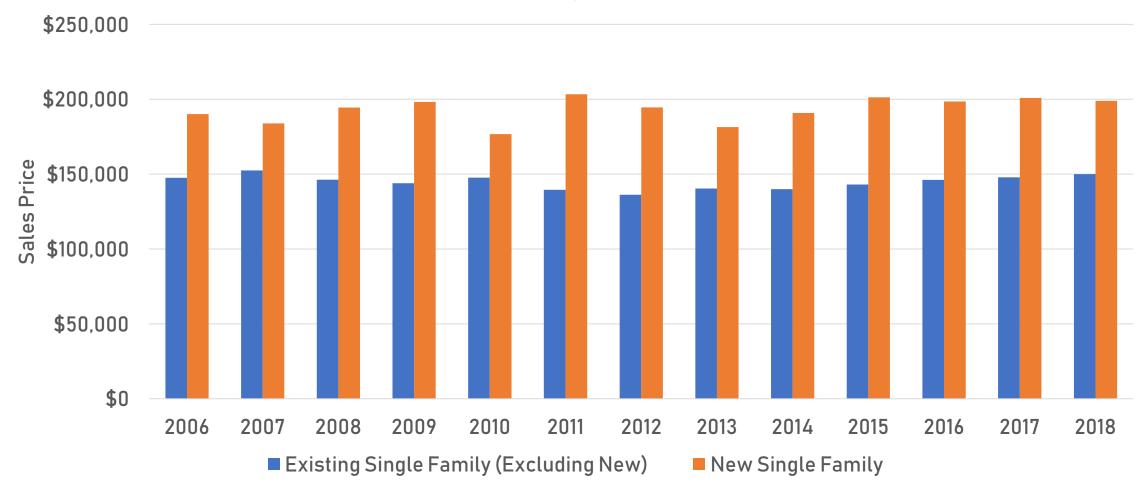


## Owner-Occupied Housing



#### Single Family Home Prices

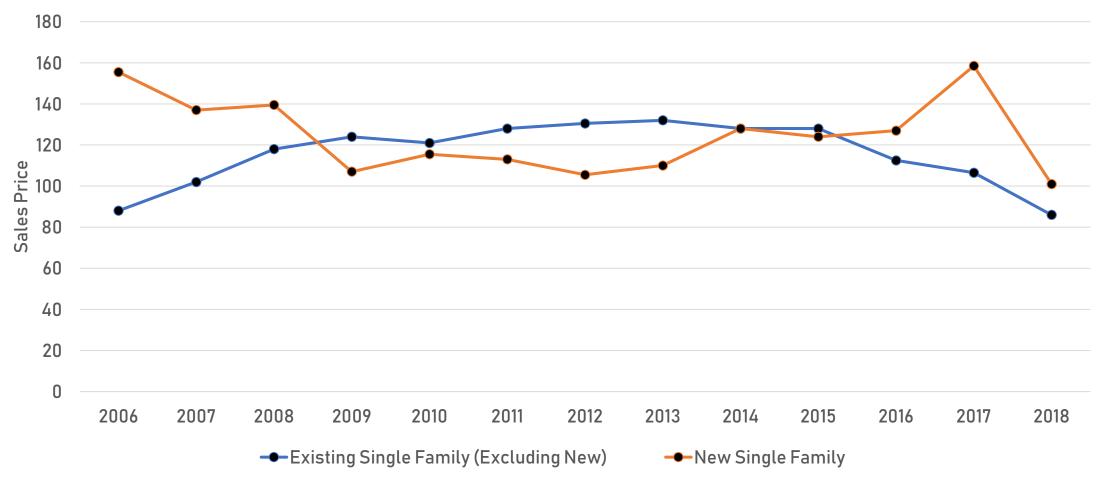






#### Single Family Home Days on the Market





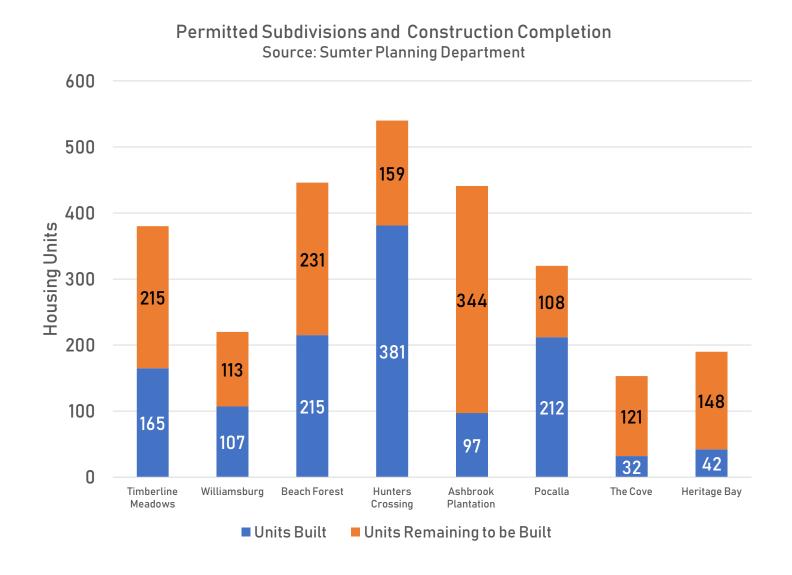


### Single Family Subdivision Development

Within these 8 subdivisions, 2,690 units have been approved but only 47% have been constructed.

There are 1,439 units approved but not yet constructed.

The City approves about 150 single-family permits per year, which means there is close to a 10 year supply of single-family homes already approved in Sumter.





## Renter-Occupied Housing



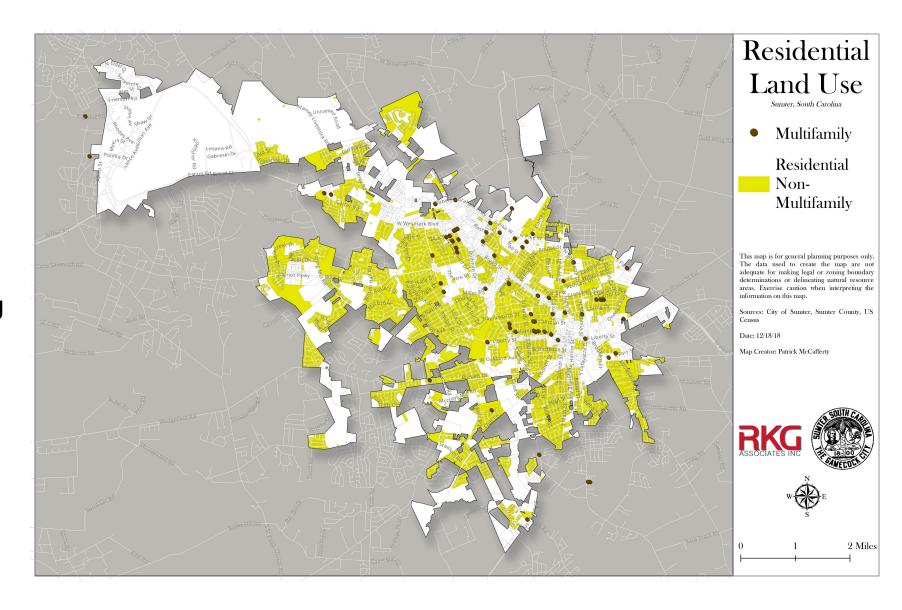
### Rental Housing

City has a mix of rental housing types that include:

- Single family (46%)
- Multi-family (50%)
- Trailer (4%)

Affordable rental housing options are available through the Sumter Housing Authority and complexes constructed using LIHTC funding.

Market rate rentals are also being constructed with 350 new units at the Retreat at Sumter.



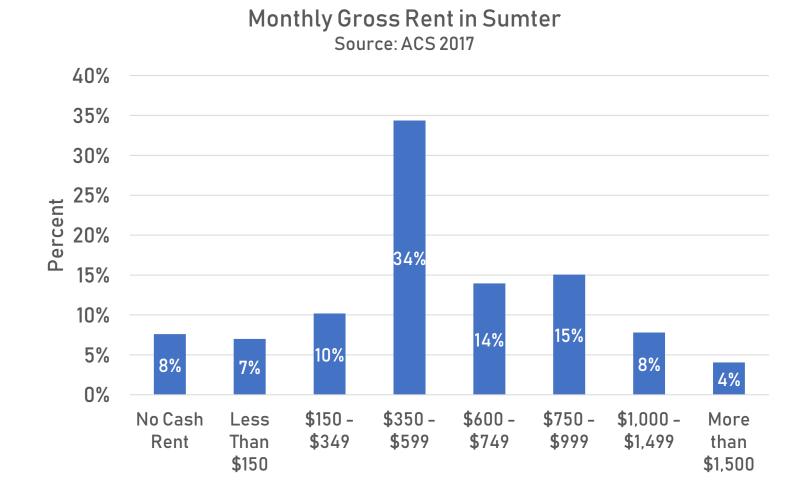


#### Rental Housing

Basic Allowance for Housing (BAH) provides military personnel with monthly stipends between \$900 - \$1,900, depending on rank.

Single family homes rented exclusively to military members removes ownership units from the marketplace.

Rent distribution reflects LIHTC units, and rental properties that are not well maintained and command lower rents.





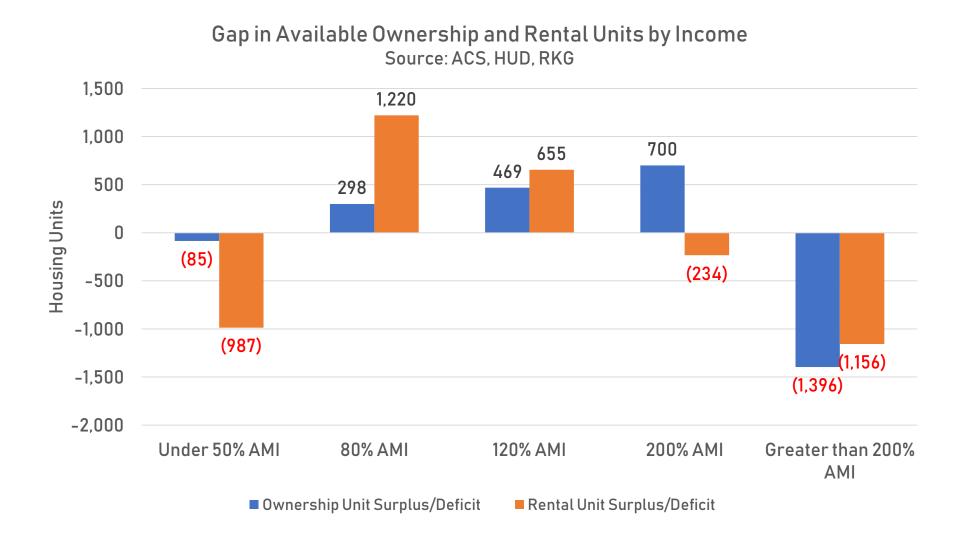
# Barriers and Gaps



### Ownership and Rental Housing Gap

Demand is strong and growing for affordable rental units and rental and ownership units for higher income households.

Supply of housing priced for households at 80% to 120% of AMI is high, therefore higher income households are buying down and lower income households are buying up.





#### Gaps in the Market

#### Unit Size and Mixed-Use Development

- New apartment construction focused around 2BR and 3BR units, 1BR units in shorter supply.
- Lack of downtown mixed-use development with residential over commercial.
- Lack of multi-family condominium units across the city.

#### Rehabilitation of Older Homes and Neighborhoods

- Some neighborhoods have significant vacancy and blight challenges.
- Piecemeal redevelopment is difficult in these neighborhoods.
- Rehabilitation costs and financing are a hurdle.

#### **Small-Scale Development Capacity**

- Local developers were impacted by Great Recession.
- Sumter market has attracted tract builders from out-of-town.

#### **Sumter Housing Authority**

- Growth in demand for affordable housing.
- Existing affordable housing stock not sufficient to meet demand, voucher program oversubscribed.



## Questions?

